

3 EXALEAD



EXALEADDATA INTELLIGENCE TO TRANSFORM YOUR BUSINESS



EXALEAD enables organizations to gather, align and enrich Big Data—whether internal or external, structured or unstructured, simple or complex—and to deliver that information the way users want to receive it. Our solutions transform large volumes of heterogeneous, multi-source data into meaningful, real-time information intelligence to help users improve business processes and gain competitive advantage.

Leading companies worldwide rely on EXALEAD's data discovery solutions to search, reveal, and manage their information assets for faster, smarter decision-making, real-time unified data access, and improved productivity.



Organizations need 3-levels of Information Intelligence Experiences:

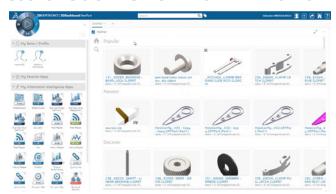
- Handle large volumes of heterogeneous data with performance and agility
- Cross, reconcile, contextualize data to offer new business solutions and create new services for their customers
- Analyze data to be able to add prescription and draw future

EXALEAD answers these challenges and delivers personalized or packaged applications, transforming Big Data into real enterprise benefits.

EXALEAD solutions can be grouped into 3 disciplines:

- 1. Sourcing & Standardization Intelligence to drive full reuse, "make or buy" process and enforce standardization.
- 2. **PLM Analytics** allows customers to fully manage product programs, from design to traceability of changes, cost, quality and issue analytics.
- 3. Customer Support & Service Analytics to reinvent customer support and services through product and customer data.

SOURCING & STANDARDIZATION INTELLIGENCE



EXALEAD OnePart search results on the **3D**EXPERIENCE platform

This application suite eases reuse, "make or buy" process and enforce standardization.

It helps Engineering, Standardization, Procurement and Manufacturing professionals better manage the exponential growth of product parts.

EXALEAD OnePart Reduce

Part Supply is an online service aggregating 100M sourceable parts that allows you to search and reuse public part catalogs.

Whether from Engineering or from Procurement and Sourcing, accessing online standard part catalogs has always been a must-have. Available from CAD design applications or from your Web browser, Part Supply brings you this capability with the ease of use of the intuitive user interface of OnePart.

- $\boldsymbol{\cdot}$ One unique UI access to both entreprise and supplier components
- Single search, refinement, compare, etc
- · Download models in CATIA, SOLIDWORKS and many other formats

EXALEAD OnePart Reuse

Once your parts have been standardized, OnePart Reuse helps engineers, managers, technicians, and Procurement specialists quickly and easily find and reuse existing parts, product designs and other related relevant information located anywhere inside the organization, even beyond obvious PDM and PLM repositories. The result: optimized reuse of parts, designs and related documentation, thus accelerating product development and delivery and decreasing design, material, manufacturing, and storage costs.

- Decrease duplicate part proliferation and increase new product development agility
- $\boldsymbol{\cdot}$ Improve quality and decrease risk
- Lower costs

EXALEAD Part Supply

Part Supply is an online service aggregating 100M sourceable parts that allows you to search and reuse public part catalogs

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"EXALEAD is a game-changing tool for us to be able to prioritize, quickly search and reuse our existing design database using all attributes of the part including the 3D model metadata. EXALEAD allows us to leverage our investment in 3D design and reduce our overall engineering costs and timing for custom design."

Chris Weiss, Vice President of Engineering The Knapheide Manufacturing Company

PLM ANALYTICS

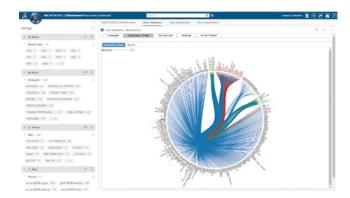


This capability is based on technology developed to combine innovative Big Data approaches with Dassault Systèmes' unique PLM DNA, such as 3D or complex multi-level configured product structures.

EXALEAD PLM Analytics

PLM Analytics provides users with quick and efficient access to data from multiple systems, displaying the resulting detailed, up-to-date and customized dashboards in an optimal format. Users can fully manage product programs, from design to traceability of changes, cost, quality and issue analytics. Relevant engineering information is revealed, measured and analyzed, resulting in product development and manufacturing process improvement throughout the global enterprise.

- · Visualize contextual, accurate engineering project information in real time
- Boost product quality by revealing failure mode and corrective action trends
- · Increase collaboration and achieve a single version of truth





EXALEAD PLM Analytics on customized dashboards

CUSTOMER SUPPORT & SERVICE ANALYTICS



This capability compiles, analyzes and uncovers the value of "product-generated" data, combined with customer information and aggregated data found in any systems used during product support and operations, thus creating new services and enhancing competiveness and customer satisfaction.

EXALEAD OneCall

OneCall provides contact center and frontline sales agents with a comprehensive, 360° view of customers and brings together the tools they need to tailor sales recommendations and leverage internal collaboration. With access to the right data, agents can answer daily queries faster and provide the most accurate information. Interacting effectively with customers increases their overall satisfaction, and greater customer engagement leads to increased sales.

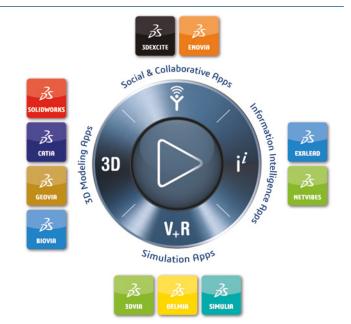
- · Lower costs by reducing average call length and accelerating first call resolution rate
- · Improve customer relationship
- · Grow business by identifying tailored recommendations

"EXALEAD OneCall offers our operators a new level of efficiency in their interaction with customers. We've moved from nine applications to a single interface bringing together all relevant and in-context information in order to respond effectively: calls are optimized and handled more smoothly. Beyond customer satisfaction, OneCall has also allowed us to reduce by about 30% the cost of a call!"

M. Bamba, Managing Director Orange Côte d'Ivoire Télécom

Our **3D**EXPERIENCE® platform powers our brand applications, serving 12 industries, and provides a rich portfolio of industry solution experiences.

Dassault Systèmes, the **3D**EXPERIENCE® Company, provides business and people with virtual universes to imagine sustainable innovations. Its world-leading solutions transform the way products are designed, produced, and supported. Dassault Systèmes' collaborative solutions foster social innovation, expanding possibilities for the virtual world to improve the real world. The group brings value to over 210,000 customers of all sizes in all industries in more than 140 countries. For more information, visit **www.3ds.com**.





Europe/Middle East/Africa Dassault Systèmes 10, rue Marcel Dassault

10, rue Marcel Dassault CS 40501 78946 Vélizy-Villacoublay Cedex France **Asia-Pacific**Dassault Systèmes K.K.
ThinkPark Tower
2-1-1 Osaki, Shinagawa-ku,
Tokuo 141-6020

Americas Dassault Systèmes 175 Wyman Street Waltham, Massachusetts 02451-1223